

DAY ONE: Wednesday, August 15

- 7:30 a.m. – 8:45 a.m. Breakfast with Exhibitors (Ambassador Foyer)
- 8:45 a.m. – 9:30 a.m. Opening Session (Ambassador Ballroom)
- 9:45 a.m. – 10:45 a.m. Breakout Session 1 (Level 5)**
- 🔗 Basics of SBA (Duluth)
 - 🔗 SBA Debt Refinancing Rules (Joliet)
 - 🔗 Financing Small Business Exports - the 90% Solutions (Marquette)
 - 🔗 Structuring Loan Packages including State of Michigan and SBA (Cadillac)
 - 🔗 Identify, Avoid & Conquer SBA 7(a) Loan Details (Lasalle)
- 10:45 a.m. – 11:15 a.m. Break & Exhibits (Ambassador Foyer)
- 11:15 a.m. – 12:15 p.m. Breakout Session 2 (Level 5)**
- 🔗 7(a) Basics – Servicing the Loan, Part 1 (Duluth)
 - 🔗 Guaranty Fee Calculation for SBA Loans (Joliet)
 - 🔗 Construction Lending, Part 1 (Marquette)
 - 🔗 Navigating the Environmental SOP (Cadillac)
 - 🔗 Advanced Business Valuation and Acquisitions (Lasalle)
- 12:15 p.m. – 1:45 p.m. Lunch & Keynote Speaker Larry Bell (Ambassador Ballroom)
- 2:00 p.m. – 3:00 p.m. Breakout Session 3 (Level 5)**
- 🔗 A Lender’s Guide to the SBA 504 Program (Duluth)
 - 🔗 Franchise Directory – Straight From the Horse’s Mouth (Joliet)
 - 🔗 Construction Lending, Part 2 (Marquette)
 - 🔗 1502 Reporting and Dashboard Portal (Cadillac)
 - 🔗 SBA One (Lasalle)
- 3:00 p.m. – 3:30 p.m. Break & Exhibits
- 3:30 p.m. – 4:30 p.m. Best Practices for Your SBA Lending Department (Ambassador Ballroom)
- 5:30 p.m. – 6:00 p.m. River Cruise Reception Boarding (River Walk Carousel)**
- 6:00 p.m. – 8:30 p.m. River Cruise Reception (River Boats)

DAY TWO: Thursday, August 16

- 7:30 a.m. – 8:40 a.m. Breakfast with Exhibitors (Ambassador Foyer)
- 8:40 a.m. – 9:20 a.m. Policy Update with William Manger (Ambassador Ballroom)
- 9:30 a.m. – 10:30 a.m. Breakout Session 4 (Level 5)**
- 🔗 1502 Reporting and Dashboard Portal (Duluth)
 - 🔗 504 Insights and GIF(t)s (Joliet)
 - 🔗 Advanced 7(a) (Marquette)
 - 🔗 SBA 7(a) Loan Closing Best Practices (Cadillac)
 - 🔗 SBA One (Lasalle)
- 10:30 a.m. – 11:00 a.m. Break & Exhibits (Ambassador Foyer)
- 11:00 a.m. – 12:00 p.m. Breakout Session 5 (Level 5)**
- 🔗 Advanced 504 (Duluth)
 - 🔗 Liquidation, Part 1 (Joliet)
 - 🔗 How to Best Engage with LSP's – Panel Session (Marquette)
 - 🔗 Healthcare Industry Trends (Cadillac)
 - 🔗 PARRiS Reviews / Lender Oversight (Lasalle)
- 12:00 p.m. – 1:30 p.m. Lunch & Keynote Speaker Martin Lavelle (Ambassador Ballroom)
- 2:00 p.m. – 3:00 p.m. Breakout Session 6 (Level 5)**
- 🔗 Is it a Franchise in Name Only? (Duluth)
 - 🔗 Liquidation, Part 2 (Joliet)
 - 🔗 Underwriting (Marquette)
 - 🔗 Servicing Loans Sold in the SBA 7(a) Secondary Market (Cadillac)
 - 🔗 Loan Fraud (Lasalle)
- 3:00 p.m. – 3:30 p.m. Break & Exhibits (Ambassador Foyer)
- 3:30 p.m. – 4:30 p.m. Breakout Session 7 (Level 5)**
- 🔗 Loan Origination Using E-Tran System (Duluth)
 - 🔗 Guaranty Purchase (Joliet)
 - 🔗 PARRiS Reviews / Lender Oversight (Marquette)
 - 🔗 Top 5 Screen-Out Reasons (Cadillac)
 - 🔗 7(a) Basics, Servicing the SBA Loan, Part 2 (Lasalle)